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**A Correlation:
Michigan Social Studies Content
Expectations and
Junior Achievement
Elementary School Programs**

Updated October 2018
Michigan 2018 Proposed Social Studies Standards

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Overview

Junior Achievement programs offer a multidisciplinary approach that connects learning across social studies disciplines, such as economics, geography, history, government, and civics, while incorporating mathematical concepts and reasoning and language arts skills.

In this document, Junior Achievement programs are correlated to the Michigan Proposed 2018 Social Studies Content Expectations for grades K-5, and the Common Core English Language Arts (ELA) and Mathematics standards.

This list is not meant to be exhaustive or intended to suggest that a JA program will completely address any given standard, but is designed to show how it can enhance or complement efforts to do so. The flexibility of the programs and supplementary materials allow specific content or skills to be addressed in depth by the teacher and/or business volunteer as needed.

JA Elementary School Programs

JA Ourselves[®] uses compelling stories read aloud by the volunteer, along with hands-on activities to demonstrate helping, working, earning, and saving.

JA Our Families[®] introduces students to the intersection of entrepreneurship and first-grade social studies learning objectives, including how family members' jobs and businesses contribute to the well being of the family.

JA Our Community[®] uses posters and games to offer practical information about businesses and the many jobs those businesses offer in a community. Students explore production methods through a simulation game, and they learn about taxes, decision making, and how money flows in an economy.

JA Our City[®] introduces students to the intersection of financial literacy and third-grade social studies learning objectives, including the characteristics of cities and how people and businesses in cities manage their money.

JA Our Region[®] introduces students to entrepreneurship and how entrepreneurs use resources to produce goods and services in a community. Students solve problems by weighing risks and rewards.

JA Our Nation[®] provides practical information about businesses' need for individuals who can meet the demands of the job market, including high-growth, high-demand jobs locally and globally.

JA More than Money[®] teaches students about earning, spending, sharing, and saving money, and businesses they can start or jobs they can perform to earn money.

For *JA BizTown*, refer to the Capstone Correlations Report.

JA Ourselves

Session Details	Social Studies Content Expectations	Common Core English Language Arts	Common Core Math
<p>Session One: This or That? Make a Choice</p> <p>Students practice economics by making personal choices.</p> <p>Objectives: The students will be able to:</p> <ul style="list-style-type: none"> Identify personal interests Consider the factors that determine their choices Define money 	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy. K - E1 .0 .1 Describe economic wants they have experienced .</p>	<p>Reading Foundations RF.K.1-3</p> <p>Writing W.K.1-2,8</p> <p>Literature RL.K.7</p> <p>Speaking and Listening SL.K.1-6</p> <p>Language L.K.4,6</p>	<p>Counting and Cardinality CC.2.1.K.A.2</p>
<p>Session Two: Do I Need What I Want?</p> <p>Students recognize that people have basic needs and wants and that money-smart people know the difference between them.</p> <p>Objectives: The students will be able to:</p> <ul style="list-style-type: none"> Explain the difference between needs and wants Create a simple chart 	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy. K - E1 .0 .1 Describe economic wants they have experienced . K - E1 .0 .3 Recognize situations in which people trade</p>	<p>Reading Foundations RF.K.1-3</p> <p>Literature RL.K.1,4 RL.K.7</p> <p>Speaking and Listening SL.K.1-3 SL.K.6</p> <p>Language L.K.4,6</p>	<p>Counting and Cardinality CC.2.1.K.A.3</p> <p>Measurement and Data CC.2.4.K.A.4</p>
<p>Session Three: A Penny Earned</p> <p>Students are introduced to storybook characters and examine ways they can earn money.</p> <p>Objectives: The students will be able to:</p> <ul style="list-style-type: none"> Describe the role of money in society Identify jobs they can do to earn money 	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy. K - E1 .0 .1 Describe economic wants they have experienced . K - E1 .0 .3 Recognize situations in which people trade .</p>	<p>Reading Foundations RF.K.1-4</p> <p>Writing W.K.2,8</p> <p>Literature RL.K.1-4 RL.K.7 RL.K.9-10</p> <p>Speaking and Listening SL.K.1-6</p> <p>Language L.K.4,6</p>	<p>Counting and Cardinality CC.2.1.K.A.1-3</p>
<p>Session Four: A Penny Saved</p> <p>Students are introduced to the concept of saving.</p> <p>Objectives: The students will be able to:</p> <ul style="list-style-type: none"> Explain the importance of saving money Identify a savings goal Identify a place where people save money 	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy. K - E1 .0 .1 Describe economic wants they have experienced .</p>	<p>Reading Foundations RF.K.1-4</p> <p>Literature RL.K.1-4</p> <p>Speaking and Listening SL.K.1-6</p> <p>Language L.K.4,6</p>	<p>Counting and Cardinality CC.2.1.K.A.1</p> <p>Measurement and Data CC.2.4.K.A.4</p>

JA Ourselves

Session Details	Social Studies Content Expectations	Core English Language Arts	Core Math
<p>Session Five: A Penny Shared</p> <p>Students are introduced to storybook characters and their plans to earn money for a worthy cause.</p> <p>Objectives:</p> <p>The students will be able to: Explain the importance of giving Organize a chronological sequence of events</p>	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy</p> <p>K - E1 .0 .3 Recognize situations in which people trade.</p>	<p>Reading Foundations RF.K.1-4</p> <p>Writing W.K.1,8</p> <p>Literature RL.K.1-4 RL.K.7 RL.K.9-10</p> <p>Speaking and Listening SL.K.1-6</p> <p>Language L.K.4,6</p>	<p>Counting and Cardinality CC.2.1.K.A.1-3</p>

JA Our Families

Session Descriptions	Social Studies Content Expectations	Common Core ELA	Common Core Math
<p>Session One: All Kinds of Families</p> <p>The students discover how families are alike and different and how they can work together to create a strong economy for the neighborhood.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Begin to understand the similarities and differences between families ▪ Recognize the importance of businesses in neighborhoods 	<p>G1 The World in Spatial Terms Use geographic representations to acquire, process, and report information from a spatial perspective. 1 – G1 .0 .1 Construct simple maps of the classroom to demonstrate aerial perspective. 1 – G1 .0 .2 Describe places using absolute location or relative location.</p> <p>G4 Human Systems Understand how human activities help shape the Earth’s surface. 1 – G4 .0 .1 Use components of culture to describe diversity in family life.</p>	<p>Reading Literature RI.1.1 RI.1.3-4 RI.1.7,9,10</p> <p>Reading Foundations RF.1.1-4</p> <p>Writing W.1.2,5,8</p> <p>Speaking & Listening SL.1.1-2 SL.1.4-5</p> <p>Language L.1.1-2 L.1.4</p>	<p>Mathematical Practices 8</p>
<p>Session Two: Money for Needs and Wants</p> <p>Students become aware that all families need food, clothing, and shelter to live and must earn money to pay for these needs.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Describe the difference between needs and wants ▪ Explain that families must earn money for the things they need and want 	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy 1 – E1 .0 .3 Using examples, explain why people cannot have everything they want (scarcity) and describe how people respond (choice). 1 – E1 .0 .5 Describe ways in which people earn money. 1 – E1 .0 .6 Describe how money simplifies trade.</p>	<p>Reading for Information RI.1.1 RI.1.3-4 RI.1.6-7 RI.1.10</p> <p>Reading Foundations RF.1.1-4</p> <p>Speaking & Listening SL.1.1-2 SL.1.4</p> <p>Language L.1.1 L.1.4</p>	<p>Measurement and Data 1.MD.C.4</p> <p>Mathematical Practices 1-2 4-5 7-8</p>
<p>Session Three: Businesses All Around the Neighborhood</p> <p>Students learn how the needs and wants of people in a neighborhood create an opportunity for entrepreneurs to start businesses.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Define entrepreneur, goods, and services ▪ Interpret map symbols ▪ Identify the goods or services businesses provide 	<p>G1 The World in Spatial Terms Use geographic representations to acquire, process, and report information from a spatial perspective. 1 – G1 .0 .1 Construct simple maps of the classroom to demonstrate aerial perspective. 1 – G1 .0 .2 Describe places using absolute location or relative location</p> <p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy 1 – E1 .0 .1 Distinguish between producers and consumers of goods and services. 1 – E1 .0 .2 Describe ways in which families consume goods and services.</p>	<p>Reading Foundations RF.1.1-4</p> <p>Reading for Information RI.1.1 RI.1.3-4 RI.1.6-7 RI.1.10</p> <p>Writing W.1.2,5,8</p> <p>Speaking & Listening SL.1.1-2 SL.1.4</p> <p>Language L.1.1-2 L.1.4</p>	<p>Measurement and Data 1.MD.C.4</p> <p>Mathematical Practices 1-2 5-8</p>

JA Our Families

Session Descriptions	Social Studies Content Expectations	Common Core ELA	Common Core Math
<p>Session Four: Jobs All Around the Neighborhood</p> <p>Students learn that entrepreneurs create businesses, which provide jobs for families.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Identify the jobs people do ▪ Analyze their own skills to determine ways they can support family members 	<p>E1 Market Economy</p> <p>Use fundamental principles and concepts of economics to understand economic activity in a market economy</p> <p>1 – E1 .0 .3 Using examples, explain why people cannot have everything they want (scarcity) and describe how people respond (choice).</p> <p>1 – E1 .0 .5 Describe ways in which people earn money</p>	<p>Reading Foundations RF.1.1-4</p> <p>Reading for Information RI.1.6-7</p> <p>Writing W.1.5</p> <p>Speaking & Listening SL.1.1-2 SL.1.4-5</p> <p>Language L.1.1-2 L.1.4</p>	<p>Mathematical Practices</p> <p>1-2</p> <p>4-5</p> <p>7-8</p>
<p>Session Five: A New Business</p> <p>Students think like entrepreneurs and help advertise a new business needed in the neighborhood.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Describe one of the entrepreneurial characteristics— Satisfy a Need or Want 	<p>E1 Market Economy</p> <p>Use fundamental principles and concepts of economics to understand economic activity in a market economy.</p> <p>1 – E1 .0 .3 Using examples, explain why people cannot have everything they want (scarcity) and describe how people respond (choice) .</p> <p>1 – E1 .0 .5 Describe ways in which people earn money</p> <p>1 – E1.0.6 Describe how money simplifies trade.</p>	<p>Reading Foundations RF.1.1-4</p> <p>Reading for Information RI.1.1 RI.1.3-4 RI.1.6-7 RI.1.10</p> <p>Writing W.1.2,5,8</p> <p>Speaking & Listening SL.1.1-2 SL.1.4</p> <p>Language L.1.1-2 L.1.4</p>	<p>Operations in Algebra OA. 1 ELO OA. . 6-7</p> <p>Measurement and Data 1.MD.C.4</p> <p>Mathematical Practices</p> <p>2</p> <p>4</p> <p>7-8</p>

JA Our Community

Session Descriptions	Social Studies Content Expectations	Common Core ELA	Common Core Math
<p>Session One: People in a Community Working Together</p> <p>Students learn what a community is and the variety of jobs that people have in a community.</p> <p>Objectives: The students will:</p> <ul style="list-style-type: none"> Describe a community. State how people contribute to and benefit from a community. Identify the variety of jobs in a community and how each requires specific skills. 	<p>G1 The World in Spatial Terms Use geographic representations to acquire, process, and report information from a spatial perspective.</p> <p>2 – G1 .0 .2 Use maps to describe the spatial organization of the local community by applying concepts including relative location, and using distance, direction, and scale.</p>	<p>Reading Literature RL.2.1 RL.2.7</p> <p>Reading for Information RI.2.1 RI.2.4 -5 RI.7</p> <p>Reading Foundations RF.2.3-4</p> <p>Speaking and Listening SL.2.1-4</p> <p>Language L.2.1-6</p>	<p>Geometry G.2.2</p> <p>Mathematical Practices 4</p>
<p>Session Two: Sweet “O” Donuts</p> <p>Students learn that workers who produce goods and services earn money for their work.</p> <p>Objectives: The students will:</p> <ul style="list-style-type: none"> Define the terms produce, product, production, goods, and services. Apply innovation to the production process. Explain that people in a community earn money by performing work. 	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy.</p> <p>2 – E1 .0 .2 Describe how businesses in the local community meet economic wants of consumers.</p> <p>2 – E1 .0 .3 Describe the natural, human, and capital resources needed for production of a good or service in a community.</p> <p>2 – E1 .0 .4 Use examples to show that people cannot produce everything they want (specialization) and depend on trade with others to meet their wants (interdependence).</p>	<p>Reading Foundations RF.2.3-4</p> <p>Writing W.2.2</p> <p>Speaking and Listening SL.2.1-6</p> <p>Language L.2.1-6</p>	<p>Operations and Algebraic Thinking OA.2.1</p> <p>Numbers Base Ten NBT.2.1-2 NBT.2.5</p> <p>Measurement and Data MD.2.7</p>
<p>Session Three: Business and Government Jobs</p> <p>Students explore how the money earned for work moves through a community and the impact that money has on people, businesses, and government.</p> <p>Objectives: The students will:</p> <ul style="list-style-type: none"> Locate businesses and identify government careers. Explain how taxation supports government services. 	<p>G1 The World in Spatial Terms Use geographic representations to acquire, process, and report information from a spatial perspective.</p> <p>2 – G1 .0 .1 Construct maps of the local community that contain symbols, labels, and legends denoting human and natural characteristics of place.</p> <p>2 – G1 .0 .2 Use maps to describe the spatial organization of the local community by applying concepts including relative location, and using distance, direction, and scale.</p> <p>C2 Core Values and Principles of American Democracy, a Constitutional Republic Understand the core values and constitutional principles of our unique form of democracy, called a constitutional republic.</p> <p>2 – C2 .0 .1 Explain how local governments balance individual rights with the common good to solve local community problems.</p>	<p>Reading for Information RI.2.1 RI.2.4 -5 RI.7</p> <p>Reading Foundations RF.2.3-4</p> <p>Speaking and Listening SL.2.1-4</p> <p>Language L.2.1-6</p>	<p>Operations and Algebraic Thinking OA.2.1</p> <p>Mathematical Practices 1-2 4-5 8</p>

JA Our Community

Session Descriptions	Social Studies Content Expectations	Common Core ELA	Common Core Math
<p>The Session Four: Let’s Vote!</p> <p>Students participate in a decision that benefits their community. They vote to express their choice and to determine the will of the majority.</p> <p>Objectives: The students will:</p> <ul style="list-style-type: none"> ▪ Apply a decision-making process. ▪ Recognize voting as a way responsible citizens act and contribute to meet a community’s needs. 	<p>C5 Role of the Citizen in American Democracy, a Constitutional Republic Explain important rights and how, when, and where American citizens demonstrate their responsibilities by participating in a Constitutional republic.</p> <p>2 – C5 .0 .1 Identify ways citizens participate in community decisions.</p> <p>2 – C5 .0 .2 Distinguish between personal and civic responsibilities and explain why they are important in community life.</p> <p>2 – C5 .0 .3 Design and participate in community improvement projects that help or inform others.</p>	<p>Reading Foundations RF.2.3</p> <p>Writing W.2.2 W.2.7-8</p> <p>Speaking and Listening SL.2.1-6</p> <p>Language L.2.1</p>	<p>Measurement and Data MD.2.7 MD.2.9</p> <p>Mathematical Practices 2 4</p>
<p>Session Five: Money Moves in a Community</p> <p>Students learn about money and how it moves through a community.</p> <p>Objectives: The students will:</p> <ul style="list-style-type: none"> ▪ Identify coins and money terms. ▪ Describe how money flows through a community’s economy. 	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy</p> <p>2 – E1 .0 .2 Describe how businesses in the local community meet economic wants of consumers.</p> <p>2 – E1 .0 .3 Describe the natural, human, and capital resources needed for production of a good or service in a community.</p>	<p>Reading Literature RL.2.1 RL.2.4 RL.2.7</p> <p>Reading for Information RI.2.1 RI.2.3 -5 RI.7</p> <p>Reading Foundations RF.2.3</p> <p>Speaking and Listening SL.2.1-4</p> <p>Language L.2.1-6</p>	<p>Operations and Algebraic Thinking OA.2.1</p> <p>Numbers Base Ten NBT.2.1-2 NBT.2.5</p> <p>Measurement and Data MD.2.7 MD.2.9</p> <p>Mathematical Practices 1-2 5-7</p>

JA Our City

Session Descriptions	Social Studies Content Expectations	Common Core ELA	Common Core Math
<p>Session One: Earn, Save, Spend, and Donate</p> <p>Knowing we have four choices with money helps people reach personal goals and dreams and helps keep cities alive and healthy.</p> <p>Objectives: The students will be able to:</p> <ul style="list-style-type: none"> Describe the four choices we have with money. Define deposits and withdrawals. 	<p>G4 Human Systems</p> <p>3-G4.0.3 Describe some of the current movements of goods, people, jobs or information to, from, or within [Michigan] and explain reasons for the movements.</p> <p>E1 Market Economy</p> <p>3-E1.0.1 Explain how scarcity, opportunity costs, and choices affect what is produced and consumed [in Michigan].</p> <p>3-E1.0.2 Identify incentives that influence economic decision people make [in Michigan].</p>	<p>Reading for Information RI.3.4-5</p> <p>Reading Foundations RF.3.3-4</p> <p>Writing W.3.2^{ELO} W.3.7-8^{ELO}</p> <p>Speaking and Listening SL.3.1 SL.3.3 SL.3.6</p> <p>Language L.3.1 L.3.3 L.3.4</p>	<p>Measurement and Data MD.3.4 MD.3.5 MD.3.6</p> <p>Mathematical Practices 1-8</p>
<p>Session Two: Invisible Money</p> <p>Students learn about the different forms of money and how people use them to pay for goods and services.</p> <p>Objectives: The students will be able to:</p> <ul style="list-style-type: none"> Define goods and services. Explain how people spend money. Recognize methods of payment and whether they are readily visible or invisible. 	<p>G4 Human Systems</p> <p>3-G4.0.3 Describe some of the current movements of goods, people, jobs or information to, from, or within [Michigan] and explain reasons for the movements.</p> <p>E1 Market Economy</p> <p>3-E1.0.1 Explain how scarcity, opportunity costs, and choices affect what is produced and consumed [in Michigan].</p>	<p>Reading for Information RI.3.1-5</p> <p>Reading Foundations RF.3.3-4</p> <p>Writing W.3.7-8^{ELO}</p> <p>Speaking and Listening SL.3.1-4 SL.3.6</p> <p>Language L.3.1 L.3.3-4</p>	<p>Operations and Algebraic Thinking OA.3.8 OA.3.9</p> <p>Mathematical Practices 1-8</p>
<p>Session Three: How Do I Become an Entrepreneur?</p> <p>When entrepreneurs create businesses, they help keep cities alive and healthy.</p> <p>Objectives: The students will be able to:</p> <ul style="list-style-type: none"> Define entrepreneur, producer, and consumer. Explain the need for a business plan. Discuss the ways in which entrepreneurs help city. 	<p>E1 Market Economy</p> <p>3-E1.0.1 Explain how scarcity, opportunity costs, and choices affect what is produced and consumed [in Michigan].</p> <p>3-E1.0.4 Describe how entrepreneurs combine natural, human, and capital resources to produce goods and services [in Michigan].</p>	<p>Reading for Information RI.3.1-5</p> <p>Reading Foundations RF.3.3-4</p> <p>Speaking and Listening SL.3.1-3 SL.3.6</p> <p>Language L.3.1 L.3.3-4</p>	<p>Operations and Algebraic Thinking OA.3.8</p> <p>Numbers Base Ten NBT.3.2</p> <p>Mathematical Practices 1-2 4-8</p>

*ELO- Indicates a skill best supported by an Extended Learning Opportunity

JA Our City

Session Descriptions	Social Studies Content Expectations	Common Core ELA	Common Core Math
<p>Session Four: Money Choices Make the City Go Round</p> <p>Money choices encourage economic exchange within a city. This happens when money travels back and forth among consumers, businesses, and the city government. Economic exchange is important for keeping a city functioning and vital.</p> <p>Objectives: The students will be able to:</p> <ul style="list-style-type: none"> ▪ Demonstrate the importance of money in everyday life. ▪ Describe how money flows through a city’s economy. ▪ Explain taxes and how the city government uses the money to pay for the goods and services it provides. 	<p>G4 Human Systems</p> <p>3-G4.0.3 Describe some of the current movements of goods, people, jobs or information to, from, or within [Michigan] and explain reasons for the movements.</p> <p>Civics And Government</p> <p>3-C3.0.1 Distinguish between the roles of state and local government.</p> <p>3-C3.0.2 Identify services provided by the state government and describe how they are funded.</p>	<p>Reading for Information RI.3.1 RI.3.3-6</p> <p>Reading Foundations RF.3.3-4</p> <p>Speaking and Listening SL.3.1-3 SL.3.6</p> <p>Language L.3.1 L.3.3 L.3.4</p>	<p>Operations in Algebra OA.3.8 OA.3.9</p> <p>Numbers Base Ten NBT.3.2</p> <p>Mathematical Practices 1-8</p>
<p>Session Five: Let’s Build a City</p> <p>A healthy city is built on the money choices of consumers, businesses, and the government. A city thrives when these sectors of the economy earn, save, spend, and donate.</p> <p>Objectives: The students will be able to:</p> <ul style="list-style-type: none"> ▪ Describe how personal choices make a city a good place to live, work, play, and go to school. 	<p>Geography</p> <p>3-G1.01 Use cardinal directions, scale, and key or legend to describe the relative location and characteristics of major places in the immediate environment.</p> <p>3-G1.0.2 Use thematic maps to identify and describe the physical and human characteristics [of Michigan].</p> <p>3-G4.0.2 Describe major kinds of economic activity [in Michigan] today, such as agriculture, forestry, manufacturing, services and tourism, and research and development, and explain the factors influencing the location of these economic activities</p> <p>E1 Market Economy</p> <p>3-E1.0.5 Explain the role of business development [in Michigan’s] economic future.</p>	<p>Reading for Information RI.3.1 RI.3.3-6</p> <p>Reading Foundations RF.3.3-4</p> <p>Writing W.3.2</p> <p>Speaking and Listening SL.3.1-3 SL.3.6</p> <p>Language L.3.1,3,4</p>	<p>Operations in Algebra OA.3.8</p> <p>Numbers Base Ten NBT.3.2</p> <p>Mathematical Practices 1-7</p>

JA Our Region

Session Details	Social Studies Content Expectations	Common Core ELA	Common Core Math
<p>Session One: Be an Entrepreneur Students explore well-known businesses by matching entrepreneurs to their businesses, and identifying their own entrepreneurial traits.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> Recognize the impact entrepreneurs have on a region Apply traits that are common to successful entrepreneurs to their own skills and abilities 	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy.</p> <p>4 – E1 .0 .1 Identify a good or service made in the United States and answer the three economic questions all economies must address</p> <p>4 – E1 .0 .6 Explain how competition among buyers results in higher prices and competition among sellers results in lower prices.</p> <p>4 – E1 .0 .7 Describe the exchange of goods and services and the role of money.</p>	<p>Reading for Information RI.4.1-2 RI.4.4 RI.4.7</p> <p>Reading Foundations RF.4.3-4</p> <p>Speaking and Listening SL.4.1 SL.4.3</p> <p>Language L.4.3-4 L.4.6</p>	<p>Mathematical Practices 1-2 4-7</p>
<p>Session Two: Resources–Tools for Entrepreneurs Students are introduced to resources and, working in teams, use this information to create new businesses.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> Define natural, human, and capital resources Describe how products and services use resources 	<p>G2 Places and Regions Understand how regions are created from common physical and human characteristics.</p> <p>4 – G2 .0 .1 Describe ways in which the United States can be divided into different regions.</p> <p>4 – G2 .0 .2 Locate and describe human and physical characteristics of major United States regions [and compare them to the Great Lakes Region].</p> <p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy.</p> <p>4 – E1 .0 .5 Explain how specialization and division of labor increase productivity.</p>	<p>Reading for Information RI.4.4 RI.4.7</p> <p>Reading Foundations RF.4.3-4</p> <p>Writing W.4.2 W.4.8</p> <p>Speaking and Listening SL.4.1-5</p> <p>Language L.4.3-4 L.4.1-6</p>	<p>Mathematical Practices 1-2 4-8</p>
<p>Session Three: Hot Dog Stand Game Students learn the fundamental tasks performed by a business owner by playing the Hot Dog Stand game and tracking their revenue and expenses.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> Track the revenue and expenses of a business Identify the fundamental tasks required to run a business Explain the importance of keeping an accurate account of a business’s financial information 	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy.</p> <p>4 – E1 .0 .1 Identify a good or service made in the United States and answer the three economic questions all economies must address.</p> <p>4 – E1 .0 .2 Describe characteristics of a market economy.</p> <p>4 – E1 .0 .3 Describe how positive and negative incentives influence behavior in a market economy.</p> <p>4 – E1 .0 .4 Explain how price affects decisions about purchasing goods and services (substitute goods)</p> <p>4 – E1 .0 .7 Describe the exchange of goods and services and the role of money.</p>	<p>Reading for Information RI.4.2-4 RI.4.7</p> <p>Reading Foundations RF.4.3-4</p> <p>Speaking and Listening SL.4.1 SL.4.3</p> <p>Language L.4.1 L.4.3-6</p>	<p>NBT 4.4 NF.4.7</p> <p>Mathematical Practices 1-7</p>

JA Our Region

Session Details	Social Studies Content Expectations	Common Core ELA	Common Core Math
<p>Session Four: Entrepreneurs Solve Problems Students journey through the complex world of business problem solving by brainstorming ideas and by determining the price, advertising, and supply for a new business using the Problem-Solver Catcher.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Demonstrate the problem-solving process ▪ Identify the potential risks and rewards in making business decisions 	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy. 4 – E1 .0 .2 Describe characteristics of a market economy. 4 – E1 .0 .3 Describe how positive and negative incentives influence behavior in a market economy 4 – E1 .0 .4 Explain how price affects decisions about purchasing goods and services (substitute goods).</p>	<p>Reading for Information RI.4.1 RI.4.3-4 RI.4.7 Reading Foundations RF.4.3-4 Writing W.4.2 W.4.8 Speaking and Listening SL.4.1-2 SL.4.4 Language L.4.1 L.4.3-4 L.4.6</p>	<p>Mathematical Practices 1-2 4 6-7</p>
<p>Session Five: Entrepreneurs Go Global Students demonstrate the supply chain by working in teams to build a sticker-sheet computer.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Apply the supply chain to a manufacturing example ▪ Explain how resource providers, businesses, and consumers are interdependent 	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy. 4 – E1 .0 .5 Explain how specialization and division of labor increase productivity.</p> <p>E3 International Economy Use fundamental principles and concepts of economics to understand economic activity in the global economy. 4 – E3 .0 .1 Identify the advantages and disadvantages of global competition.</p>	<p>Reading for Information RI.4.3-4 RI.4.7 Reading Foundations RF.4.3-4 Speaking and Listening SL.4.1-4 Language L.4.1 L.4.3-4 L.4.6</p>	<p>NA</p>

JA Our Nation

Session Details	Social Studies Content Expectations	Common Core English Language Arts	Common Core Math
<p>Session One: Free to Choose Your Work or Business</p> <p>Students are introduced to the nation’s free market system and how it supports businesses and careers.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Identify the characteristics of a free market economy ▪ Explain how pricing guides economic decisions 	<p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy.</p> <p>4 – E1 .0 .2 Describe characteristics of a market economy.</p> <p>4 – E1 .0 .3 Describe how positive and negative incentives influence behavior in a market economy</p> <p>4 – E1 .0 .4 Explain how price affects decisions about purchasing goods and services (substitute goods).</p>	<p>Reading for Information RI.5.1-2 RI.5.4 RI.5.7</p> <p>Reading Foundations RF.5.3-4</p> <p>Speaking and Listening SL.5.1-4 SL.5.6</p> <p>Language L.5.1-5</p>	<p>Operations and Algebraic Thinking OA.5.2</p> <p>Numbers Base Ten NBT.5.6-7</p>
<p>Session Two: Innovation Nation</p> <p>Students experience how entrepreneurial thinking can spur new businesses and the opportunity for future income.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Define entrepreneur and entrepreneurship ▪ Describe resources and how entrepreneurs use them ▪ Explore STEM skills and the process of innovation 	<p>SOCIAL STUDIES PROCESS SKILLS P2 Inquiry, Research, And Analysis P2.1 Use compelling and supporting questions to investigate social scientific problems. P2 .2 Evaluate data presented in social science tables, graphs, graphics, maps, and texts .</p> <p>E1 Market Economy Use fundamental principles and concepts of economics to understand economic activity in a market economy.</p> <p>4 – E1 .0 .1 Identify a good or service made in the United States and answer the three economic questions all economies must address.</p> <p>4 – E1 .0 .5 Explain how specialization and division of labor increase productivity.</p>	<p>Reading for Information RI.5.1-2 RI.5.4 RI.5.7</p> <p>Reading Foundations RF.5.3-4</p> <p>Writing WS.5.2 WS.5.4</p> <p>Speaking and Listening SL.5.1-4 SL.5.6</p> <p>Language L.5.1-5</p>	<p>Operations and Algebraic Thinking CC.2.2.5.A.1</p> <p>Numbers Base Ten CC.2.1.5.B.2</p>
<p>Session Three: Career Quest</p> <p>Students learn about career clusters.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Examine career groupings and the skills necessary for a variety of careers. 	<p>SOCIAL STUDIES PROCESS SKILLS P2 Inquiry, Research, And Analysis P2 .2 Evaluate data presented in social science tables, graphs, graphics, maps, and texts .</p> <p>P2.3 Know how to find, organize, and interpret information from a variety of sources.</p>	<p>Reading for Information RI.5.1-2 RI.5.4 RI.5.7</p> <p>Reading Foundations RF.5.3-4</p> <p>Speaking and Listening SL.5.1-4 SL.5.6</p> <p>Language L.5.1-5</p>	<p>Numbers Base Ten CC.2.1.5.B.2</p>

JA Our Nation

Session Details	Social Studies Content Expectations	Common Core English Language Arts	Common Core Math
<p>Session Four: Get and Keep the Job!</p> <p>Students examine important work-readiness and behavioral skills needed for career success.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> Identify the soft skills wanted by today’s employers 	<p>SOCIAL STUDIES PROCESS SKILLS</p> <p>P4 Citizen Involvement</p> <p>P4 .1 Act out of the rule of law and hold others to the same standard.</p>	<p>Reading for Information RI.5.1-2 RI.5.4 RI.5.7</p> <p>Reading Foundations RF.5.3-4</p> <p>Writing WS.5.2 WS.5.4</p> <p>Speaking and Listening SL.5.1-4 SL.5.6</p> <p>Language L.5.1-5</p>	<p>Operations and Algebraic Thinking CC.2.2.5.A.1</p> <p>Numbers Base Ten CC.2.1.5.B.2</p>
<p>Session Five: Global Connections</p> <p>Students explore how the United States is connected to the global economy.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> Discuss why businesses specialize and trade Define opportunity cost 	<p>SOCIAL STUDIES PROCESS SKILLS</p> <p>P1 Reading And Communication – Read And Communicate Effectively</p> <p>P1 .1 Use appropriate strategies to read and interpret basic social science tables, graphs, graphics, maps and texts</p> <p>E1 Market Economy</p> <p>Use fundamental principles and concepts of economics to understand economic activity in a market economy.</p> <p>4 – E1 .0 .5 Explain how specialization and division of labor increase productivity.</p> <p>E3 International Economy</p> <p>Use fundamental principles and concepts of economics to understand economic activity in the global economy.</p> <p>4 – E3 .0 .1 Identify the advantages and disadvantages of global competition.</p>	<p>Reading for Information RI.5.1-2 RI.5.4 RI.5.7</p> <p>Reading Foundations RF.5.3-4</p> <p>Speaking and Listening SL.5.1-4 SL.5.6</p> <p>Language L.5.1-5</p>	<p>NA</p>
<p>Optional Supplement: Business Organization</p> <p>Students examine entrepreneurship, free enterprise, and business organization.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> Identify three basic ways businesses are organized. 	<p>E1 Market Economy</p> <p>Use fundamental principles and concepts of economics to understand economic activity in a market economy</p>	<p>Speaking and Listening SL.5.1-4</p> <p>Language L.5.1,5</p>	<p>NA</p>

JA More than Money

Session Descriptions	Social Studies Content Expectations	Common Core ELA	Common Core Math
<p>Session One: The Money Garden</p> <p>Students explore money-management skills and become familiar with the key differences between earning, saving, and spending. They learn that money can be saved in a financial institution, such as a bank or a credit union, and how that money can earn interest.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Identify the role of money in everyday life ▪ Explain the benefits of using a savings account 	<p>E1 Market Economy</p> <p>Use fundamental principles and concepts of economics to understand economic activity in a market economy.</p> <p>4 – E1 .0 .2 Describe characteristics of a market economy.</p> <p>4 – E1 .0 .3 Describe how positive and negative incentives influence behavior in a market economy.</p>	<p>Reading for Information RI.3.1 RI.3.3-4 RI.3.6</p> <p>Reading Foundations RF.3.3-4</p> <p>Speaking and Listening SL.3.1 SL.3.6</p> <p>Language L.3.1 L.3.4 L.3.4</p>	<p>Numbers Base Ten 3.NBT.2.2 3.NBT.3.3</p> <p>4.NBT.4</p> <p>5.NBT.5 5.NBT.7</p> <p>Mathematical Practices 1-8</p>
<p>Session Two: Create a Business</p> <p>Students learn about the ways in which people’s interests and skills can help them identify small businesses they can start.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Define business, goods, and services ▪ Identify businesses they would like to start that align with their personal interests and skills ▪ Appreciate their own roles as entrepreneurs in affecting their community and their world 	<p>E1 Market Economy</p> <p>Use fundamental principles and concepts of economics to understand economic activity in a market economy.</p> <p>4 – E1 .0 .1 Identify a good or service made in the United States and answer the three economic questions all economies must address.</p>	<p>Reading for Information RI.3.2-4 RI.3.6</p> <p>Reading Foundations RF.3.3-4</p> <p>Speaking and Listening SL.3.1-3 SL.3.6</p> <p>Language L.3.1-4 L.3.6</p>	<p>Numbers Base Ten 3.NBT.3.3</p> <p>4.NBT.4 4.NBT.5</p> <p>5.NBT.5 5.NBT.7</p> <p>Mathematical Practices 1-8</p>
<p>Session Three: Build a Business</p> <p>Students identify the fundamental steps for starting a small business and develop a basic business plan.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Identify the basic steps for building a small business ▪ Develop a basic business plan 	<p>E1 Market Economy</p> <p>Use fundamental principles and concepts of economics to understand economic activity in a market economy.</p> <p>4 – E1 .0 .3 Describe how positive and negative incentives influence behavior in a market economy.</p> <p>4 – E1 .0 .4 Explain how price affects decisions about purchasing goods and services (substitute goods).</p>	<p>Reading for Information RI.3.2-6</p> <p>Reading Foundations RF.3.3-4</p> <p>Speaking and Listening SL.3.1 SL.3.6</p> <p>Language L.3.1-4 L.3.6</p>	<p>Numbers Base Ten 3.NBT.2.2 3.NBT.3.3</p> <p>4.NBT.4 4.NF.4.7</p> <p>5.NBT.5 5.NBT.7</p> <p>Mathematical Practices 1-2 4-8</p>

*ELO- Indicates a skill best supported by an Extended Learning Opportunity

JA More than Money

Session Descriptions	Social Studies Content Expectations	Common Core ELA	Common Core Math
<p>Session Four: Run a Business</p> <p>Students explain why financial institutions lend money and why people borrow money for their businesses. They learn about advantages and disadvantages of borrowing money, including the need to make interest payments. They record and track financial gains and losses in a simulated activity.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Explain why financial institutions lend money ▪ Explain decision making and the traits of trustworthy borrowers ▪ Record and track financial gains and losses 	<p>E1 Market Economy</p> <p>Use fundamental principles and concepts of economics to understand economic activity in a market economy.</p> <p>4 – E1 .0 .7 Describe the exchange of goods and services and the role of money.</p>	<p>Reading for Information RI.3.1-5 RI.3.7</p> <p>Reading Foundations RF.3.3-4</p> <p>Writing W.3.2-4</p> <p>Speaking and Listening SL.3.1-3 SL.3.6</p> <p>Language L.3.4 L.3.6</p>	<p>Numbers Base Ten 3.NBT.2.2 3.NBT.3.3</p> <p>4.NBT.4 4.NBT.5</p> <p>5.NBT.5 5.NBT.7</p> <p>Mathematical Practices 1-8</p>
<p>Session Five: Global Success</p> <p>The students explore the opportunities and challenges of global markets.</p> <p>Objectives:</p> <p>The students will be able to:</p> <ul style="list-style-type: none"> ▪ Explore reasons why businesses import and export goods ▪ Describe the economic considerations related to selling in a global market ▪ Define opportunity cost 	<p>E3 International Economy</p> <p>Use fundamental principles and concepts of economics to understand economic activity in the global economy.</p> <p>4 – E3 .0 .1 Identify the advantages and disadvantages of global competition.</p>	<p>Reading for Information RI.3.1 RI.3.3-7</p> <p>Reading Foundations RF.3.3-4</p> <p>Writing W.3.3</p> <p>Speaking and Listening SL.3.1-2 SL.3.6</p> <p>Language L.3.1-4 L.3.6</p>	